



lotus outreach  
INTERNATIONAL

2017

*annual report*



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# message

## from the Executive Director

Dear friends,

Our Annual Reports are a chance for us to share the incredible impacts of our programs for the at-risk communities we work with. Lotus Outreach International responds to the profound inequality and poverty that women and children suffer. Our programs therefore continue to focus on women and children to reinforce capabilities in education, access to education, skill training, professional development, and primary health care— all working as threads to weave a bright and resilient fabric of well-being.

As we are celebrating our 25th Anniversary, we continue to renew the approaches we use to respond to the emerging needs of the vulnerable communities we work with. The problems of those living in poverty are not new however, but reflect deep structural problems impacting vast numbers of communities. We believe that to be most effective, solutions must be modeled to apply at scale.

Lotus Outreach is unique in the sense that it has its own two local NGO's on the ground, one in India and the other in Cambodia. Being local enables us to implement highly cost-effective programs that adapt quickly to local conditions while responding with immediacy to the needs of our program recipients. It also means that for our program staff, this work is very personal.

### India programs:

I am delighted to point out that we have initiated important new programs in 2017. Lotus Pedals India opened with provision of 150 bikes following in the 'tire tracks' of Lotus Pedals Cambodia, where we've so far provided access to education for more than 2500 girls from the poorest families. Please look out for and support our 1000 Bikes Campaign during 2018/19!

Responding to a steep acceleration of unemployed youth across South Asia, with 60% jobless in the 15-24 years age group, in

2017 we initiated our ground breaking Skills Training & Employment Program (STEP). We provide skills training to young women and men living in rural and peri-urban poverty, who lack the skills needed to break the cycles of poverty. Also in 2017, recognizing that 30% of the world's malnourished people are in India and that 650 thousand Indian children die annually from malnutrition, we established a village based community health program – ASHA. In the first year of the program, ASHA has directly served 1,300 people in a 5 village area with 10,680 indirect beneficiaries across 1500 households. The program reach is growing exponentially and we have plans to expand in 2019. We are now experimenting with training first-line children's health workers to respond to malnutrition and infectious diseases using SMART phones that can send data to flag local health concerns.

### Cambodia programs:

In response to extremely low levels of tertiary level graduates in the Cambodian education system – 65% of girls don't even go to high school – Lotus Outreach implemented its own Tertiary Education and Skills Training for Employment program. Formerly known as GATEways, the program was rebranded as CATALYST for the 2016-17 academic year and is now fully managed by LOCAM staff at Phnom Penh.



Lotus Outreach continued to bring benefit to thousands of direct beneficiaries in 2017 through programs we have been supporting for more than 10 years. These programs have sparked behavioral changes at the community level such as in the case of village girls who once felt that they had no right to education are now demanding it from whomever stands in their way, whether it be their

parents, school officials, or policy makers. These kinds of outcomes are deeply satisfying.

While 100% of our funds were spent on making programs possible, 85% of our expenditures were spent directly on programs, 11% for fundraising and 4% for administration. To achieve this extraordinary outcome, we have to thank the many volunteers working pro bono for Lotus Outreach.

This includes our affiliates around the world along with our generous LOI board members. We hope our current donors will be pleased with this outcome as they are the heart and blood of what makes all of this work possible.

Thank you!

Glenn Fawcett



# overview

At Lotus Outreach International we are striving to create a more equitable world. Our programs operate in two countries, Cambodia and India.

While they are vastly different in many ways, both countries are affected by high levels of poverty and inequality.

It is unbearable to us that more than 100 million Indian children, all of whom live in destitute poverty with their families, are forced to accept substandard elementary education due to a broken down government school system.

It is also intolerable that so many girl children having received only a primary school education are then vulnerable to exploitation, trafficking, or limited life options, often forced into early marriage and child bearing or sent to work at the nearest factory or labor mill.

In India and Cambodia, thousands of children go to work as live-in domestic servants in the homes of well off families where they are often beaten, starved, and sexually abused.

Poverty drives millions of poor Cambodians to work in better off countries. It is very difficult to care for children or pay the daily costs for school and living. Thus, children are forced to go to work with their parents to earn the same meager wages as their parents or stay at home to care for their siblings. Nobel Laureate Economist Amartya Sen, a champion of the poor said, "Nothing really is as important in the world as getting children to school, especially female children."

While this is true, the struggle to ensure sufficient food to eat and clean potable water mean significant costs for the poor in terms of labor and health care and are primary causes for the withdrawal of children from school.

Among many disturbing statistics our programs respond to are the facts that 44 million Indian children suffer from stunted growth and 50% of 1.3 million Indian children die before their 5th birthday every year due to malnutrition. More than 60% of rural Cambodians don't have access to clean water for drinking and cooking.

Our women and children's based programs are therefore a holistic response to the suffering we can see, and consist of community health, water, sanitation, and hygiene programs that complement our focus on education and access to education.

We are delighted to share the closely monitored impacts of our work in the form of this report. We invite you to join us in our mission to do whatever we can do together, to right these many injustices.

*"Education makes human beings more articulate. It transforms people. You can think differently about the world. It makes it possible for you to get jobs. It makes a dramatic difference. It generates a social equity that we need."*  
~ ~ ~ *- Amartya Sen*

*Lotus Outreach has developed a range of educational and training opportunities that work together to ensure female children and youth stay in school.*

*Recognizing the double edge blade of poverty and cost of education, our programs include:*

**1**

*Providing community monitoring of schools.*

**2**

*Providing Transportation via bicycles and buses.*

**3**

*Providing year round rice to the poorest families.*



# Our programs

## 1 Lotus Outreach Education, Training & Human Resource Development Programs



**Blossom Bus**



**Girls Access to Education**



**New!**

**CATALYST**



**New!**

**Lotus Pedals**



**New!**

**Buddha Smiles**



**New!**

**Skills Training 4 Employment**



**Garden of Peace**



**New!**

**Rice 4 Education**

# 2 Lotus Anti trafficking, Health, Hygiene & Water Security programs

New!



**CTC: Consoling through Counseling & Reintegration Project**



**ASHA**



**Getting Well**

*Gender equality is more than a goal in itself. It is a precondition for meeting the challenge of reducing poverty, promoting sustainable development and building good governance. — Kofi Annan*



# ↑ Lotus Outreach Education, Training & Human Resource Development Programs

## How we're helping through education & training:

Where there is poverty, there are opportunities for exploitation. Women and girls are much more vulnerable than boys and men in developing countries where gender discrimination impacts all levels of social, economic and political life.

How do we provide equal opportunity for all? Education and human resource development is the most powerful weapon against poverty and gender disparity. We recognize that stopping girls from dropping out of school requires solutions to the double blade of multi-dimensional poverty and cost of education. Lotus Outreach scholarship programs include: involvement of teachers and community leaders to monitor attendance and classroom progress at school level, provision of transport via bicycles and buses, and providing year round rice support to the poorest families.

While supporting children of poor families through high school is a monumental achievement, it is sometimes not enough to ensure youth, especially girls, in developing countries are able to get good jobs that will keep them 'safe' from the dangers of exploitation and migration.

World Bank figures show that 60% of young people ages 15–24 worldwide are jobless and that soft skills and IT capabilities have become the minimum requirements for employment. We are extremely proud to share with you the myriad of ways in which Lotus Outreach has responded to these urgent needs by providing education and employment services for high school youth, as well as university and college level vocational and trades scholarships for high school graduates.



# Girls Access to Education (GATE)



## *In 2017 Lotus Outreach supported Girls Access to Education programs*

**160**  
*scholarships*

GATE in Phnom Penh and Siem Reap provided 160 high school girls from the poorest families with scholarships that include classroom study material, uniform, bicycle, and 50 KGs of rice per month. 22 girls were provided residential support, 15 of them full boarding and medical coverage.

**50**  
*KGs*  
*of rice*

In 2017, the GATE program also engaged local teachers, principals, and members of womens groups and committees to make over 300 home visits to monitor scholars, ensure regular attendance and monthly academic performance, as well as affirm the families commitment to keeping their girls in school.

Girls in the GATE program were also provided vocational guidance from Lotus Outreach Cambodia's CATALYST program officers to assist them in identifying tertiary courses suitable to their abilities. They assisted them to identify options and complete applications for university education and vocational training opportunities.

**300**  
*home*  
*visits*

**22**  
*girls*  
*supported*

*Education makes us the human beings we are. It has major impacts on economic development, on social and gender equity. In all kinds of ways, our lives are transformed by education and security. — Amartya Sen*



# CATALYST New!

## Cambodian Tertiary Education And Leadership Youth Training

According to Nationmaster, providing a comparison of data from 150 countries, Cambodia is almost at the bottom at 126 of 150 countries, with a 2.8% tertiary enrollment (2002). This figure may have grown to 5% or 10% by 2011, depending on the data source. Whatever the case, very few girls from rural village families across Cambodia are able to attend university.

CATALYST provides tertiary awards to female students from the poorest families that have graduated high school with the support of Lotus Outreach and other scholarship programs. The program then transforms shy Cambodian village girls with poor English and lacking urbane sophistication, into confident young tertiary level graduates with good English and the ability to succeed at job interviews. CATALYST also prepares our high school graduates to sit entrance exams for esteemed colleges and skill training courses.

CATALYST supported 28 University scholars in the 2016-2017 year. Three graduated at the end of four year degrees in Nursing. In October 2017, 10 students passed our stringent social audit, expanding the supported scholars group to a total of 35 in the 2017-2018 year. All are studying for various degrees at the university level.

Further, 12 scholars were accepted into prestigious institutes and colleges. 6 scholars supported by LO won placement in a two-year course at a highly esteemed IT College studying Web Design and Systems Network Analysis. 6 graduates were placed in residential vocational training colleges; 5 at Sala Bai, a restaurant and hotel training institute and 1 at Bayon Pastry to train as a Pastry Chef.

3  
nursing  
graduates

We are supporting:

35  
University  
Scholars

12  
Tertiary  
Vocational  
Positions





47 supported

**Somnang:**

My name is Somnang, I'm 21 years old and work as a cook at the Heritage hotel. I come from Siem Reap and have been supported by LO since I was in grade 8! I completed my grade 12 successfully and have been studying cooking at Sala Bai for one year after getting advice from Lotus Outreach about opportunities for further study.

**LOTUS OUTREACH:**  
Are your family happy you are working in Siem Reap?

**SOMNANG :**  
My family are very happy and very hopeful for the future. My dream is to become a High School Chemistry Teacher. I am currently studying Chemistry in the first year of a 4 year degree. I study from 7am to 12pm and then start work at the Hotel at 2pm until 11pm!!



# blossom bus

315  
transported

Blossom Bus provides daily transportation on 7 school buses to and from high school and college to adolescent minority girls from the poorest families in rural Mewat, Haryana, Northern India. Without safe transit, unsafe distances and gender biases means these girls would never attend secondary school or college. Riders become first generation graduates in their families and communities. In 2017, Blossom Bus transported 315 female scholars to and from high school and college; 275 to high school and 40 to college, including 8 at the masters level.

In 2017 we transported:

40

Girls to college

275

Young girls to high school



7  
school buses

Lokesh

Lokesh is the girl effect and breaker of glass ceilings in a northern Indian society rife with gender discrimination. Lokesh is a role model for girls in her village. She not only finished high school, but went on to get a college degree, worked as a teacher in her village and now rides to work in a bank on a motorbike!! .... And none of that without six years of assistance from Blossom Bus program!

# lotus pedals

New!

470  
bicycles

65 out of 100 Cambodian girls don't reach high school in part due to long distances from their village or rural home to school, not possible in all weather on foot. Indian girls face violence and harassment on the way to school, most often while taking short cuts through crops and fields. Long unsafe distances are too great a risk for most. Riding bicycles with friends or in groups significantly reduces the danger of such hazards.

In 2017, Lotus Pedals provided 320 scholars in Cambodia and 150 in India, (for a total of 470 students), bicycles to ensure access to education.

In 2017 we provided:

320

Girl scholars  
with bicycles  
IN CAMBODIA

150

Girl scholars  
with bicycles  
IN INDIA

1000 BIKES CAMPAIGN

WITH LOTUS PEDALS



#LETSRIDETOGETHER

## Van Neah

12 YEAR OLD  
VAN NEAH  
TELLS US:

I love my new bike,  
which is the first  
bike that's my very  
own.

Van lives 8 kms  
from her primary  
school.

I used to borrow  
a broken down  
old bike from a  
neighbor for the  
30 minute ride  
to school.

I like studying  
even more than  
seeing my friends  
at school and  
my dream is to  
become to be an  
English teacher!



# rice for education

New!

Rice for Education (R4E) has been providing rice support to the most vulnerable families and those in scholarship programs in Phnom Penh and Siem Reap since the 2006-2007 academic year. 409,020 KGs has been provided thus far.

In 2017, R4E provided 107 scholarship girls and families, most vulnerable to dropping out from school, 49,475 KG of rice. Rice support increases attendance and reduces financial burden so that families can keep their girl children in school.

409,020 KGs of rice provided

## Mai Por Kim:

**LO: How do you like school? What do you like about school? Is education important?**

**Education is very important. When I go to school, I learn a lot about society and what is happening in the society. We learn about health, diseases and how they are transmitted, how to avoid getting sick. I really love going to school.**

**LO: How much schooling are you planning to finish? What do you plan for the future? What is your dream?**

**I want to continue my study as long as possible and until I complete University. When I finish I want to become a Policewoman.**

**LO: Could you tell us about the impact of rice support? Is it helpful?**

**KIM'S MOTHER:**

**Normally I can only buy rice and fire wood after getting paid for daily labor." Before we got help from the program, sometimes we had nothing to eat for 8 to 10 days in a month.**

# garden of peace

## Nutrition for Education Program

In 2017, this school based program delivered morning porridge and a hearty lunch of rice, dal and vegetables to 173 school children from the poorest village families at The Garden of Peace School in Kurumbupalayam Village, Vellore District, Tamil Nadu, India. GOP provides free holistic education influenced by great educator philosophers, such as J. Krishnamurti and leaders like Mahatma Gandhi. Additionally, GOP grew 12 crops this year, mostly fruits and vegetables and recently began producing their own organic stone ground coconut oil.

173  
children  
fed



# buddha smiles

New!

Buddha Smiles serves highly disadvantaged children of poor, illiterate parents in Tamil Nadu. They attend inferior schools, have no extra money for tuition, and are unable to keep up with their lessons. Buddha Smiles helps these children through after school tutoring and education that integrates storytelling and play based learning.

In 2017, 500 children attended our after school teaching program. Out of 500, 215 were male and 285 were female. The program operates in 15 teaching centers; 5 of them are village based and served 125 tribal children while the other 10 centers served 375 children of illiterate laborers and farmers at government school centers in the Vellor area of Tamil Nadu.

500  
children  
get free  
tuition

10  
teachers

# The Youth to College Program

Buddha Smiles evening classes have been serving poor children of quarry labor, weaving artisans and, subsistence farmers more than 15 years. In 2017, we finally found support to send female and male graduates and local teachers of the Smiles work to college. Recipients have a keen interest in educating the youth in their communities and commute long distances on bicycle and local bus to reach university. Some attend from even remote, tribal, forest areas.

In 2017, we supported 6 youth with college scholarships in Radiology, Botany, Engineering, Chemistry, and Commerce.

6  
scholarship  
awards

## Jayamani:

**Jayamani belongs to a small tribal village in th Amethi forest area of Tamil Nadu. We found her a very kind, intelligent, and dedicated young woman and hired to teach Buddha Smiles tuition classes due to her dedication to the education of youth in her village.**

**Eventually we came to know she was interested in higher education and provided her a tertiary scholarship after which she took up engineering. Being socially minded, she also encouraged other girls to join her and has now begun her second year at college. Her parents are very supportive and agreed to hold off marrying her and will also let her work as an engineer when she graduates.**



# 2 Lotus Outreach Anti-Trafficking, Health, Hygiene & Water Security

*Through our anti-trafficking, health, hygiene and water security projects, Lotus Outreach projects make a difference providing shelter and security against violence for women and children, fresh drinking water, a hot meal, and a chance at education for children of these communities.*

Lotus Outreach programs address the huge gaps that exist in the provision of very basic human needs in the developing world, where corruption, weak governance, and high levels of poverty and inequality continue to support exploitation and reduce the value of human lives.

Women, children, victims of trafficking, sexual abuse, and domestic violence are in dire need of protection, counseling, and legal assistance to ensure those that harmed them are put behind bars.

Huge numbers of infants and children are malnourished and don't have access to sufficient nutrition, clean drinking water, or information on how to avoid preventable illnesses.

We are very proud of the fact that Lotus Outreach health, hygiene, and water programs are making a real difference to tens of thousands of villagers across India and Cambodia. There is still a tremendous amount to do and we invite you to give generously to our campaigns that are delivering life changing services to some of the most vulnerable and neglected communities in our world today.



# CTC *Consoling through Counseling & Reintegration Project*

This program provides shelter based care for victims of trafficking, sexual abuse and domestic violence. Victims referred to the shelter receive full residential care, psychological counseling by a professional psychologist, skills training and assistance for eventual reintegration back to what will hopefully be a fairly normal life with added skills to support themselves financially.

Lotus Outreach has helped change the lives of some 1000 victims since we began supporting this program. Aside from supporting victims, many of which are children, the program has over the past several years assisted in ensuring a steep rise in the numbers of perpetrators arrested and convicted. Lotus Outreach has also funded training of local NGOs to ensure conformance with best practices in Child Protection.

In 2017, we managed to provide four girls at the shelter with hairdressing and makeup skills. All four are training together at a salon in Sisophon town, quite close to the shelter. They are all at various levels according to their capacity and the beautician training them told us they are all doing well.

*In 2017 we provided support for:*

8

**Children  
of sexual  
abuse/rape**

15

**Children  
trafficked  
for labor**

10

**Survivors  
of domestic  
abuse**

*It is profoundly satisfying that in the many years since we have been working with our local Cambodian partners to protect women and girls from exploitation and violence, we have provided shelter, emotional nourishment, and healing to a significant number of young women. More, we can say without doubt that there has been a significant increase in capture and punishment of the perpetrators of violent crimes as a result of the wonderful Consoling through Counseling and Reintegration program. – Glenn Fawcett*

over  
**1000**  
victims  
supported



## Srey Loy:

**Srey Loy lived in Thailand alone with her mother who developed mental problems - At the tender age of thirteen Loy was left in the care of 'aunts and uncles' and was raped by at least two men. She came into care at the shelter in 2017 and though still only 15, we chose her as one of the skills training awardees.**

**According to CTC counselor Sokni's assessment, Loy has recovered a great deal from her trauma and will soon be ready for reintegration. Her new found skills have given her confidence as well as a means to support herself. Even today Loy is still building on her skills at the salon where she works and trains.**



# ASHA Village based Community Health Program **New!**

In 2017:

**350** Children enrolled

**30** Health centers

**24** Health & awareness meetings

**800** Children participated in Hand Washing Days

The ASHA program works with first line rural health workers to ensure delivery of crucial mother and child health services related to pregnant mothers, infants and children to 6 years of age.

The program indirectly serves 10,680 beneficiaries in 1,472 households within a 5 village work area. In 2017, the program built 7 women and childrens' rural health centers in 5 villages. 350 children were enrolled and received crucial nutrition and health care. Weighing machines and training to monitor weight for age and flag cases of malnutrition were provided to 30 health centers.

Our outreach efforts conducted 24 ASHA Training and Awareness meetings. They were held for the first time and had a turnout of over 200 women from our 5 target villages. In addition, 800 children from 5 different schools attended and participated in the School Hand Wash Days.



**10,680**  
served

# getting well

In 2017:

6

New pump wells provide water to 450 people across 90 households

60% of rural Cambodians are without clean drinking water. Women and children suffer most as they are the ones responsible for fetching the water. Traveling long distances with insufficient transporting tools not only impacts their health, but detracts from their livelihood and education.

Since the founding of this program in 2007, Lotus Outreach has constructed 74 pump wells that are now serving more than 10,000 villagers in drought prone regions of rural Cambodia. Additionally, these communities are provided with education trainings regarding water sanitation and hygiene.

In 2017, Getting Well established 6 pump wells at Kampot during the dry season which runs between December and March. Those new wells are now benefiting 15 households per well. The lives of some 400 to 450 persons will be deeply impacted.

## Ang Reut:

I've been carrying loads of water every day of my life since I was a girl. It is very, very hard, I cannot tell you how hard my life has been (due to lack of water). I get up at 6am and carry loads of water till I have to make lunch (around 11am) I cover the bucket with leaves so the water doesn't splash out. I feel pain in my chest when I carry heavy loads.

10,000 people have fresh water



# 2017 Field Report

1

## Lotus Outreach Education, Training & Human Resource Development Programs



### girls access to education

#### SUPPORTED:

160

HIGH SCHOOL GIRLS  
SCHOLARSHIPS

22

GIRLS IN FULL TIME  
RESIDENCE

300

HOME VISITS TO  
HELP ENSURE  
REGULAR ATTENDANCE



### CATALYST

#### SUPPORTED:

28

UNIVERSITY SCHOLARS

12

TERTIARY VOCATIONAL  
POSITIONS



### blossom bus

#### PROVIDED SAFE ACCESS FOR:

275

HIGH SCHOOL STUDENTS

40

COLLEGE GIRLS



### lotus pedals

#### PROVIDED BICYCLES FOR:

470

GIRL STUDENTS

There is no tool for development more effective than the empowerment of women. - Amartya Sen



## buddha smiles

**PROVIDED:**

**500**

AFTER SCHOOL CHILDREN  
FREE TUITION



## buddha smiles youth to college program

**PROVIDED:**

**6**

SCHOLARSHIP AWARDS  
IN RADIOLOGY, BOTANY,  
ENGINEERING, CHEMISTRY  
AND COMMERCE



## rice 4 education

**PROVIDED:**

**49,475 KGs**

OF RICE FOR

**107**

GIRLS TO HELP KEEP  
THEM IN SCHOOL



## garden of peace

**PROVIDED  
FOOD FOR:**

**173**

PRIMARY AND  
HIGH SCHOOL  
CHILDREN



## STEP

Skills Training  
& Employment  
Program

**PROVIDED:**

**40**

YOUTH WITH  
TAILORING SKILLS  
TRAINING



# 2

## Lotus Anti trafficking, Health, Hygiene & Water Security programs



### CTC: Consoling through Counseling & Reintegration Project

**PROVIDED SAFETY FOR:**

41

SURVIVORS

15

CHILDREN TRAFFICKED FOR LABOR

8

CHILDREN SURVIVORS OF SEXUAL RAPE/ABUSE

10

SURVIVORS OF DOMESTIC VIOLENCE



### ASHA Village based Community Health Program

**PROVIDED HEALTH CARE FOR:**

10,680

PEOPLE

7

HEALTH CENTERS

**PROVIDED TRAINING:**

200

WOMEN

800

CHILDREN PARTICIPATE IN HYGIENE CAMPAIGN



### getting well

**PROVIDED FRESH WATER FOR:**

450

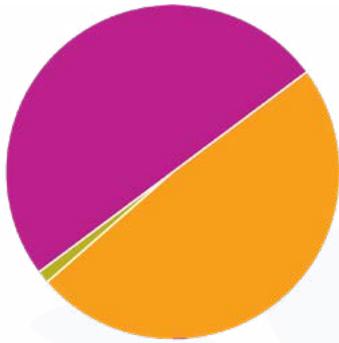
PEOPLE



# financial report

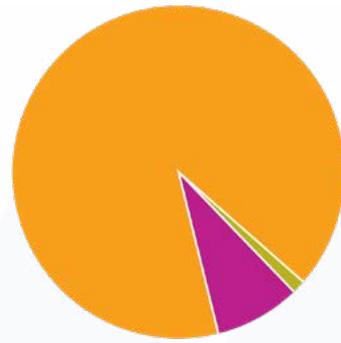
For the year ended December 31, 2017

<b>Revenue and Support</b>	<b>Unrestricted US\$</b>	<b>Temporarily Restricted US\$</b>	<b>Total 2017 US\$</b>	<b>Total 2016 US\$</b>
Contributions	121,733	323,788	445,521	414,109
In-kind donations	4,200	—	4,200	4,200
Other income	1,392	—	1,392	1,472
Investment income	194	—	194	172
Net assets release from restrictions	320,571	(320,571)	—	—
<b>Total Revenue and Support</b>	<b>488,090</b>	<b>3,217</b>	<b>451,307</b>	<b>419,953</b>
<b>Expenses</b>				
Program Services	396,944	—	396,944	279,990
Supporting Services				
Fundraising	59,893	—	59,893	45,432
General and administrative	18,640	—	18,640	17,207
<b>Total Supporting Services</b>	<b>78,533</b>	<b>—</b>	<b>78,533</b>	<b>62,639</b>
<b>Total Expenses</b>	<b>475,477</b>	<b>—</b>	<b>475,477</b>	<b>342,629</b>
Change in Net Assets	(27,387)	3,217	(24,170)	77,324
Net Assets at Beginning of Year	247,224	30,564	277,788	200,464
<b>Net Assets at End of Year</b>	<b>219,837</b>	<b>33,781</b>	<b>253,618</b>	<b>277,788</b>



### Revenue by Source:

Individuals:	47.8%
Grants:	50.9%
Other:	1.3%
<b>Total</b>	<b>100%</b>



### Total Expenses:

Programs:	83.5%
Fundraising:	12.6%
General & Admin:	3.9%
<b>Total</b>	<b>100%</b>



# our supporters

## Recognizing Lotus Outreach's donors and development partners:

We deeply appreciate the trust our donors have put in us. They are our partners in this work, and we take our role as stewards of financial contributions very seriously. We thank them for making all of our programs possible.

We are delighted that our audited financial reports for 2017 reflect our commitment and ability to allocate maximum funds to program recipients. 83.5% of funding was applied directly to program expenditure. That's a high percentage for any nonprofit organization to achieve.

We are inspired to do as much as we can, with the support of our donors, to continue to benefit the at-risk young women, children, and communities that we work with.

With deepest appreciation and thanks,

Patty Waltcher,  
President, Lotus Outreach International

### radiant lotus

\$50,000 – \$100,000+

**Poopourri**

**Buddhisht Global Relief**

**Lotus Outreach Australia\*\***

**Lotus Outreach UK\*\***

### white lotus:

\$20,000 – \$49,999

**Global Giving**

**Douglas A. Campbell Foundation**

**Lotus Outreach Society Canada\*\***

### blue lotus

\$5,000 – \$19,999+

**Fancesco Mombelli**

**Al Marsella**

**Guru Krupa Foundation Inc.**

**Valerie Chou**

**Benevity**

**Yu Ming Wang**

**Germaine Hoston & Pierre Boyreau\***

**Juana Maloof**

**Lotus Outreach Society Canada\*\***

**Lotus Outreach Germany\*\***

**Laird Landmann**

**Ed Malley\***

**Angus Lawson Memorial Trust**

**Lotus Outreach Hong Kong**

**blossoming  
lotus:  
\$1,000-4,999**

**Theow Tow \***  
**Phoenix Bao**  
**Course 15 Associates**  
**Anne Meehan**  
**Fabrice Penot**  
**Isaiah and Jesse Seret**  
**Kuei Wang**  
**Lotus Outreach Taiwan\*\***  
**Shoin Kobe**  
**Jody Lippman**  
**Yu Ming Wang & Rebecca Kad Wang**  
**Patty Waltcher William Okin\***  
**Tom Bible**  
**The Marbrook Foundation**  
**Henia Miedzinski**  
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**Kuei Wang**  
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**Thinley Gyatsho**



# our local partners

## Recognizing our local partners:

We would like to take this opportunity to honor and express our deep appreciation for our local field partners in Cambodia and India. Life is not easy in developing countries. We remember this and have a depth of gratitude for the management, staff, local program officers, and front line village workers that wear themselves out providing heartfelt attention to the needs of program recipients while ensuring programs Lotus Outreach supports run smoothly.



**KHEMARA**

### **KHEMARA**

Khemara was the first Non-Governmental Organization (NGO) for women established in Cambodia. Khemara delivers Non Formal Education to sex workers and to impoverished youth who are at risk of entering the commercial sex industry.

### **CAMBODIAN ORGANIZATION FOR CHILDREN & DEVELOPMENT**

COCD is a local NGO registered with the Royal Cambodian Government's Ministry of Interior. COCD's mission is to improve the social welfare of vulnerable children, their families, and communities through the implementation of integrated development and empowerment projects.

### **WHITE LOTUS TRUST**

White Lotus Trust is Lotus Outreach's sister organization in India. It works with socio-economically weaker sections of society with special emphasis on women and children—irrespective of caste, creed, culture and religion—toward the sustainable socio-economic development of individuals, the family and the community through various interventions to raise the standard and quality of their lives.



### **PASSERELLES NUMERIQUES**

Passerelles Numériques, a collaboration between Enfants du Mekong and Accenture, seeks to train disadvantaged youth to be skilled technicians in the rapidly growing field of information technology.



### **LOTUS OUTREACH CAMBODIA**

LOCAM was registered as a local NGO with the Cambodian Ministry of Internal affairs in 2008. Initially LOCAM served as a liason between Lotus Outreach local partners and LOI and our affiliates. In recent years we've added staff to enable direct implementation of programs and now LOCAM is responsible for a number of powerful flagship programs including CATALYST, Lotus Pedals and Rice 4 Education.



### **CAMBODIAN WOMEN'S CRISIS CENTER (CWCC)**

CWCC is a local NGO registered with the Royal Cambodian Government's Ministry of Interior. Its mission is to eliminate all forms of violence against women and to work toward creating a society founded on equality, peace and development that will achieve happiness for all.



## **KAMPUCHEAN ACTION FOR PRIMARY EDUCATION ( KAPE)**

Founded in 1999, KAPE is a grassroots NGO that seeks to improve both the quality of, and access to, basic education for children living in Cambodia. KAPE seeks to assist the Cambodian government in realizing recently proposed educational reforms that focus on increasing access to education for vulnerable groups.



## **SANTI SENA**

Santi Sena is a Buddhist monks' organization founded by Venerable Nhem Kim Teng and other founders in 1994. "Santi Sena" is from the Pali language, meaning a group of persons that works for peace, livelihood improvement, social justice and environmental protection.



## **GARDEN OF PEACE**

Garden of Peace is a humble, grassroots initiative that aims to build a peaceful, nonviolent and just world. GOP is a secular initiative that draws its inspiration from Gandhian philosophy of Sarvodaya which recognizes that moral, cultural, social, economic and political dimensions are all necessary components of holistic development.



# Our affiliates

## Recognizing Lotus Outreach Affiliates:

We are proud that Lotus Outreach is a truly international organization, made up of volunteers spanning many countries around the world.

Our affiliates include, Taiwan, Hong Kong, USA, Canada, UK, Australia, Germany and France. Each is registered in their own country where they operate in accord with charitable and legal regulations of that country. While we are partners in a global alliance, affiliates independently raise and spend funds in accord with unique charitable objectives and interests.

I'd like to take this opportunity to thank all of the hard working Lotus Outreach volunteers that give so much personal time to fundraising and managing the daily affairs of our organization. We recognize their commitment to creating a more equitable and prosperous world. We are grateful that Lotus Outreach International is thriving today because of their efforts.

Patty Waltcher,  
President, Lotus Outreach International

# Our team

## board:

Dzongsar Jamyang Khyentse:

Founder / Chairperson

Patty Waltcher: President

Penelope Tree: Vice President

Ed Malley: Treasurer

Germaine Hoston

Agam Patel

Julie Chender

Brian Pollard

## staff:

Glenn Fawcett: Executive Director

Jonathan Saafeld: Grants Manager

Genevieve Waltcher: Global Giving

Suraj Kumar: Project Manager, India

Raksmey Var: Country Representative, Cambodia

Alexandra Land: Communications Manager

Pisey Cheap: Project Officer

Pooja Ruhil: ASHA Coordinator

*There is no tool  
for development  
more effective than  
the empowerment  
of women.  
- Kofi Annan*





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