



LOTUS OUTREACH
INTERNATIONAL

Annual Report 2013



Contents

4



Letter from the President

6



Improving Access to Education

14



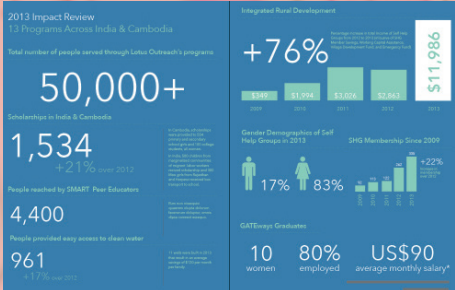
Human Trafficking & Gender-Based Violence Prevention and Aftercare

20



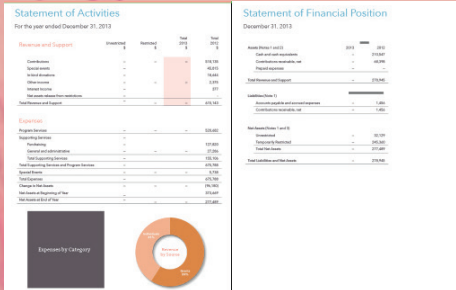
Health & Sanitation

24



2013 Impact Review

26



Statement of Financial Activities



Welcome to Lotus Outreach International's 2013 Annual Report

16



Economic Empowerment

30



Partners and Supporters

Cover photo: Drawing by Lotus Tutors children to welcome Glenn Fawcett to their school in Pattankulam Village, Tamil Nadu, India

Letter from the President

Our Mission and Principles:



Our purpose is to help create a more just, peaceful, and equitable world.

Dear friends and supporters of Lotus Outreach,

The year 2013 marks another year of growth and success in manifesting Lotus Outreach's mission in India and Cambodia. The goals of Lotus Outreach to ensure the education, health, and safety of at-risk women and children in the developing world have been achieved through the implementation of a wide array

of programs. The strength of our diverse programs lies largely in our focus on multi-faceted solutions to combat multi-faceted problems. In seeking holistic means to improve access to education, for example, we look to help the socio-economic position of not just individuals, but also their families and wider communities.

The following pages illuminate more stories, often better told through images, of the hard work and success that has been possible through your support.

In summary, the core of our programs in 2013 have sought to accomplish the following:

- Improve access to quality education for marginalized youth
- Facilitate economic empowerment of parents and young women
- Stop human trafficking and gender-based violence
- Develop overall health and sanitation strategies within vulnerable communities

Our purpose to help create a more just, peaceful, and equitable world, where all people can lead rich, meaningful lives free of physical and structural violence, would not be possible without the ongoing collaboration of Lotus Outreach with local grassroots organizations. These organizations possess the most comprehensive understanding of the target communities we

serve. Powered by the generosity of so many individual donors and foundational supporters, Lotus Outreach has had the opportunity both to help and to partner with tens of thousands of children and women aspiring to learn, excel and most importantly, live safe and meaningful lives.

In 2013 alone, we extended 544 primary and second scholarships to girls throughout Cambodia and India. Likewise, we supported 100 full college scholarships for Cambodian girls coming from the most destitute backgrounds who are now pursuing their dreams of becoming bankers, teachers, doctors, lawyers and businesswomen. Through our Blossom Bus program, we offered 150 new riders access to education through safe and secure transportation, totaling 300 riders in 2013. Along with this, working with local organizations, Lotus Outreach has built 11 new wells providing

water and additional hygiene training to over 196 families or roughly 961 people including 354 children.

The following pages illuminate more stories, often better told through images, of the hard work and success that has been possible through your support. Thank you for supporting the compassionate path of global generosity, where each beneficial impact ripples out into a wider pool of shared progress. Finally, I apologize for the tardiness of this annual report, which would usually be sent in December, however, I am delighted we can now share this progress with you all.

Warmly,



Patty Waltcher
President

Improving Access to Education for Marginalized Youth

GATE Phnong Education Initiative

Nearly all of Lotus Outreach’s initiatives in Asia work to expand access to education, with a particular focus on women and girls.

In 2013, our educational support programs - which provide essential materials such as school supplies, transportation, and meals - directly benefitted 1,534 students in Cambodia and India. In Cambodia, our scholarships efforts are bearing

fruit. Ten GATEways scholars graduated college and eight of them are professionally employed. Gaining a college degree and leading professional careers of their choice was unimaginable for these girls as children, but it is their reality today.



“I didn’t think I could study until grade 9 as I used to think about dropping out when I was in primary school. However, the scholarship support has really motivated me and taken some of the burden away from my family. My study is better than before because I have enough time to focus on my study and I can regularly attend my extra class from my classroom teachers for the Math, Physics, Chemistry and Khmer Literature”

- Sameoun Boch

Bicycles Distributed

880

Primary & Secondary
School Scholarships

554

Full-College Scholarships

100

CAMBODIA

Brick Kiln Scholarships

Lotus Education As a Right Network (LEARN)

In India, 2013 was another very productive year for the LEARN program with implementation of the Right to Education Act spurring action across the state of Haryana. We continue to provide technical support in a partnership with the Government of

Haryana on a number of fronts including the two bedrock components of the Act: School Management Committees and Comprehensive and Continuous Evaluation (CCE). Planning ahead to 2014, the Government of Haryana has agreed to partner with us on

implementation of CCE training to teachers from 500 Village schools at Mewat. We have also proposed a village-based awareness campaign to bring an estimated 30% to 40% of out-of-school girls back to school.



"I am so happy my children are in school and I hope Sushil's education will get him work as a clerk instead of as a laborer in the brick kiln. If my daughter can study up to at least the 10th grade, I'm sure she can marry into a decent family. Then she can live with dignity and will not be forced to work at a brick kiln from dawn till midnight."

- Kamlesh, mother of Brick Kiln Scholars Sushil, Laxmi, and Priya,

After-School Tutees and Scholarships for Brick-Kiln Child Laborers

580

INDIA

Girls Provided Bus Transportation in Mewat

300

School Management Committees Trained

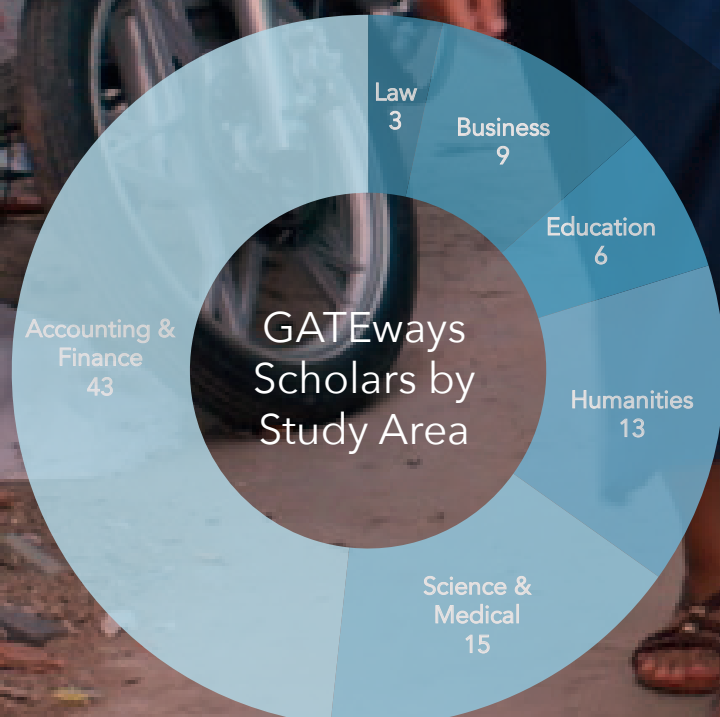
50

GATEways Grads
with professional
employment

80%

GATEways
scholars working
while in school

43



GATEways
Scholars by
Study Area

Improving Access to Education for Marginalized Youth

GATEways • STREAM

Providing GATE graduates with scholarships for higher education and an opportunity for training, internship, employment.

Hong Noryrath (pictured at far left), a 19 year-old from Siem Reap province, is one of the 100 students that received scholarship support through LO's GATEways program in 2013. In fact, she has been a recipient of educational scholarship since primary school through LO's GATE program. Noryrath is now a freshman at the Asia Europe University majoring in English Literature. After graduation, she aspires to work in an organization where she can promote English education for poor students so they can be competitive when the ASEAN (Association of Southeast Asian Nations) economic integration comes about.

While working hard in her academic study, Noryrath attends several wide-ranging workshops such as ASEAN Economic Integration Preparation, Chinese Development History, and Japanese Studies. On top of that, she is always on the lookout for volunteering opportunities. She recently volunteered with the Help Our Homeland Organization to orchestrate a national level workshop to assist youth after graduation. Noryrath shared, "This volunteer experience taught me helpful skills. I now know how to put a workshop together and set achievable goals."

2013 GATEways Graduates



Chham Chhiet



Jrul Naloeun



Loeun Sreyleak



Lorn Srey



Ngoun Sreyvang



Plinh Navy



Rean Chanry



Som Sopheap



Sou Seda



Soven Mealea

+7

New Lotus Tutor centers
in 2013

Improving Access to Education for Marginalized Youth Lotus Tutors

In 2013 the Lotus Tutors program, which is in its tenth year of service, has expanded to attend children from other communities such as weavers, and other socially marginalized communities and areas with poor educational infrastructures. The program had many successes in

2013, including the exceptional performance of our students at the State Board Examinations. Also, a previous Lotus Tutor's student from the Nelvoythoppu center, Ms. Moorthy, has joined the prestigious medical institution Sri Ramachandra Medical College to pursue a B.S.



in Biotechnology. She is a first generation student from her family. Another student from the same center, Mr. Aasaithambi, is pursuing a B.S. in Engineering in Vellore. He is also the first in his family to reach beyond the middle school level. The overall pass percentage at the Board Examinations and the interest to pursue higher education has become more common in these centers because of the many years of our presence and association with the children in these areas. Given the developments regarding the legislation of Right

to Education Act (RTE), there is now an opportunity to campaign for the RTE among the rural people and more particularly among the people who live and work under disadvantageous social, cultural and economic circumstances. The program's growing interaction and engagement with the government schools is proving more useful than initially imagined. Lotus Tutors can now work with the children from the stone quarry and weavers' areas and at the same time involve other children studying in the government schools in the same area.



Improving Access to Education for Marginalized Youth

Blossom Bus

Lotus Outreach's Blossom Bus program in India is bigger than ever! In 2013, we expanded our bus services to 100 new girls in the Hathin block of Mewat, Haryana and 50 new girls from 8 villages in the state of Rajasthan. The girls live four to eight kilometers from the nearest school, in rural areas where it is dangerous for a young girl to walk or ride alone and where there is no public transportation. Combined with the 250 girls already in the Blossom Bus program in the neighboring state of Haryana, the total number of Blossom Bus riders is now 300!

What is the issue, problem, or challenge?

Mewat, Haryana is largely populated by the Muslim Meo tribe whose misfortunes clash sharply with more affluent surrounding areas. With a female literacy rate of only 6%, Mewat ranks among the most regressive districts in terms of girls' education in all of India. The scarcity of secondary schools combined with conservative local attitudes toward female mobility has terrible consequences for an adolescent girl in Mewat: if there is no school in her village, she is forced to drop out.

How will this project solve this problem?

Blossom Bus provides girls-only buses to safely transport Meo girls to secondary school. The program helps delay the traditional Meo institutions of early marriage and childbearing, which typically begin at age 14. Blossom Bus riders are making history by attaining education levels previously unknown in their home villages. In 2014 the program plans to expand to serve 15 Blossom Bus graduates into their college years. Our trustworthy drivers have their own daughters also riding in the buses!

Potential Long Term Impact

Until secondary schools become available in all villages, the Blossom Bus aims to support girls at this transitional stage, leading the way in establishing female education as a norm rather than an anomaly. By supporting female education, the program mitigates gender imbalances, bolsters individual self-esteem and fosters a greater, more active role for women in society. The impacts of this program are far-reaching, reverberating across the economy and the futures of women and their children.



New Blossom Bus Riders
in 2013



"Now I am sure I can complete my studies. I am so happy."

- Pooja, Blossom Bus Rider in Rajasthan

"Now college is our new goal!"

- Priyanka, Blossom Bus Rider in Haryana

Human Trafficking & Gender-Based Violence Prevention and Aftercare

Counseling and Reintegration • SMART



Mulika's Story

Mulika*, aged 16, comes from a poor, rural Cambodian family forced to migrate daily for work in Thailand. Mulika was raped by a Cambodian man who was working at the same construction site with her in Thailand. She was beaten seriously by the rapist and her face was cut with a broken bottle. After receiving medical care in Cambodia, Mulika's parents sought services from Lotus Outreach's Consoling through Counseling program offered in partnership with the Cambodia Women's Crisis Center (CWCC). Her case was immediately filed at the police station and is currently proceeding to the court while the rapist is still on the loose.

Mulika, severely traumatized from the attack, was admitted into the safe shelter. She felt hopeless, alienated, and angry. The CWCC's counselor observed and identified Mulika's symptoms and began to build trust

and confidence with her. Using art therapy, Mulika was able to release her feelings of anger and eliminate feelings of hopelessness. She grew more and more open to receiving emotional support.

After a number of counseling sessions, the counselor found that Mulika began to improve. Her aggression receded and she enthusiastically participated in group exercises. In addition to her counseling, Mulika also attends literacy class in the shelter to prepare her for reintegrating into school.

*Mulika is a name given to protect her identity.

What is the issue, problem, or challenge?

Gender-based violence is rampant in Cambodia, where girls are expected to remain chaste until marriage and are generally held in lower regard than boys. Widespread sex trafficking and rape present Cambodian girls with a painful irony: in addition to the trauma of sexual assault and abuse, survivors are often blamed for what has happened to them. Ostracized and shouldering a burden of guilt for having shamed their families, many girls have no where to turn...

How will this project solve this problem?

Lotus Outreach gives survivors of sexual violence the opportunity to participate in individual and group counseling in a safe environment so they can heal from their trauma and reclaim their dignity, self-worth and overall mental health. The project also supports the reintegration of the survivors into their communities when that is possible. Another component of the project are start-up awards for adult women to begin their own business and gain the independence that will ensure their safety.

Potential Long Term Impact


Programs that supply professional counseling for victims of sex crimes are known to reduce related concerns like post-traumatic stress disorder, addiction and suicide. The reintegration of these women, after the healing process they undergo, as productive actors in their communities also benefits Cambodia as a whole. These women become advocates for women's right and undeniable embodiment that the culture that views survivors of violence and trafficking as damaged "goods" is absolutely false.

65%

Percentage of Safe Migration and Reduction of Trafficking (SMART) Peer Educators who were successful in their small business grants from 2012 through 2013.

Souen Throat's Success (pictured at right)

Within eight months of receiving agriculture training and a small business start-up grant of \$250, Soeun Throat's family was freed of daily migration altogether.

A smiling woman with dark hair tied back, wearing a teal long-sleeved shirt with a lace collar, is holding a black egg carton filled with white and brown eggs. She is standing outdoors in a rural setting with a thatched-roof building and trees in the background. A semi-transparent teal overlay is on the right side of the image, containing white text and numbers.

Clients
treated at LO's
Counseling and
Reintegration
safe shelter

85

People reached
by 39 SMART
Peer educators

4400

SMART Peers
who received
small business
start-up grants

18

"These days my husband is free to work our land and we now have enough cash flow to buy cassava saplings and fertilizers and he also has time to work the business. My older boy used to travel with us to Thailand and had to leave school early. Now we are determined that our small children will get as much education as possible."

- Soen Thoat

Economic Empowerment

Integrated Rural Development (IRD)

In 2013, the IRD program worked to alleviate poverty and its tragic consequences for 335 families living in 15 villages by offering relief in four crucial areas: income generation, food security, primary healthcare, and access to education.

Self Help Groups (SHG)

20

The purpose of the SHG is to provide a community-managed source of financial instruments including microloans, collective savings, and emergency financial assistance. Membership is open to all and rules for the cooperative are democratically determined. SHG monthly meetings include discussions on health, education, women's issues, children's rights, and other problems faced by the community.

Collective Savings

\$5,806

All members deposit monthly savings into the Self Help Group. The minimum amount of monthly savings is 1,000 Riels (about 0.25US\$) and maximum amount is 50,000 Riels (about 12.50US\$) for each member.

Income Generated

\$11,986

Added of collective savings, both Lotus Outreach's local partner Cambodian Center for Children and Development (COCD) and Lotus Outreach's supporter Buddhist Global Relief provide Working Capital Assistance to several of the Self Help Groups for targeted income-generating activities. In addition, an Emergency Fund to help those families struck by flooding or severe illness and a \$100 Village Development Fund is established for each SHG.

How Does the Program Work?

- Self Help Groups are established over 2-3 years through intensive, hands-on training and a start-up grant of \$200 which members top off with their collective savings.
- Members work together to establish rules and regulations governing the disbursement and repayment of loans.
- Income-generating activities are augmented by training on things like agriculture and animal-husbandry.
- Each SHG drafts a Village Development Plan in order to acquire funding from Cambodia's Commune Investment Program for much-needed infrastructure projects including water works, healthcare, and education.
- After 4-5 years of operation, a Self Help Group may be eligible to federate as a formal banking institution under national law.

Pictured below is the stunning vegetable garden of Sean Sitha, a member of the "Veal Kandal Sanchey" (or "Field Centre Success") Self Help Group in Veal Village, Pursat. With a \$25 loan, Sean, his wife Bunthy, and their four daughters are now able to get sufficient nutrition as well as sell the surplus vegetables for extra income. The family eagerly shared farming strategies with other SHG members enabling both the spread of effective farming techniques and of much-needed social cohesion in this vulnerable community.



Economic Empowerment Non-Formal Education

Soo Phannin's Quest for Knowledge

In 2013, the Non-Formal Education (NFE) Program enrolled 105 young women and 9 young men working to escape sex-work by learning important skills like literacy and numeracy, as well as advanced skills like sewing, food service and cosmetology.

Soo Phannin (pictured here) is a twenty-one year old student of the NFE program. After working at a number of Phnom Penh's beer gardens and infamous "karaoke" brothels, she has finally found a way to build a healthy life through NFE.

Because Phannin's family was so poor, Phannin was forced to begin working at beer garden restaurants at the age of 17. Waitresses at these venues are often considered as available for sale just as the food items are, and the restaurants are frequented by tourists and Cambodians alike. For her work she was compensated only US\$35.00 per month.

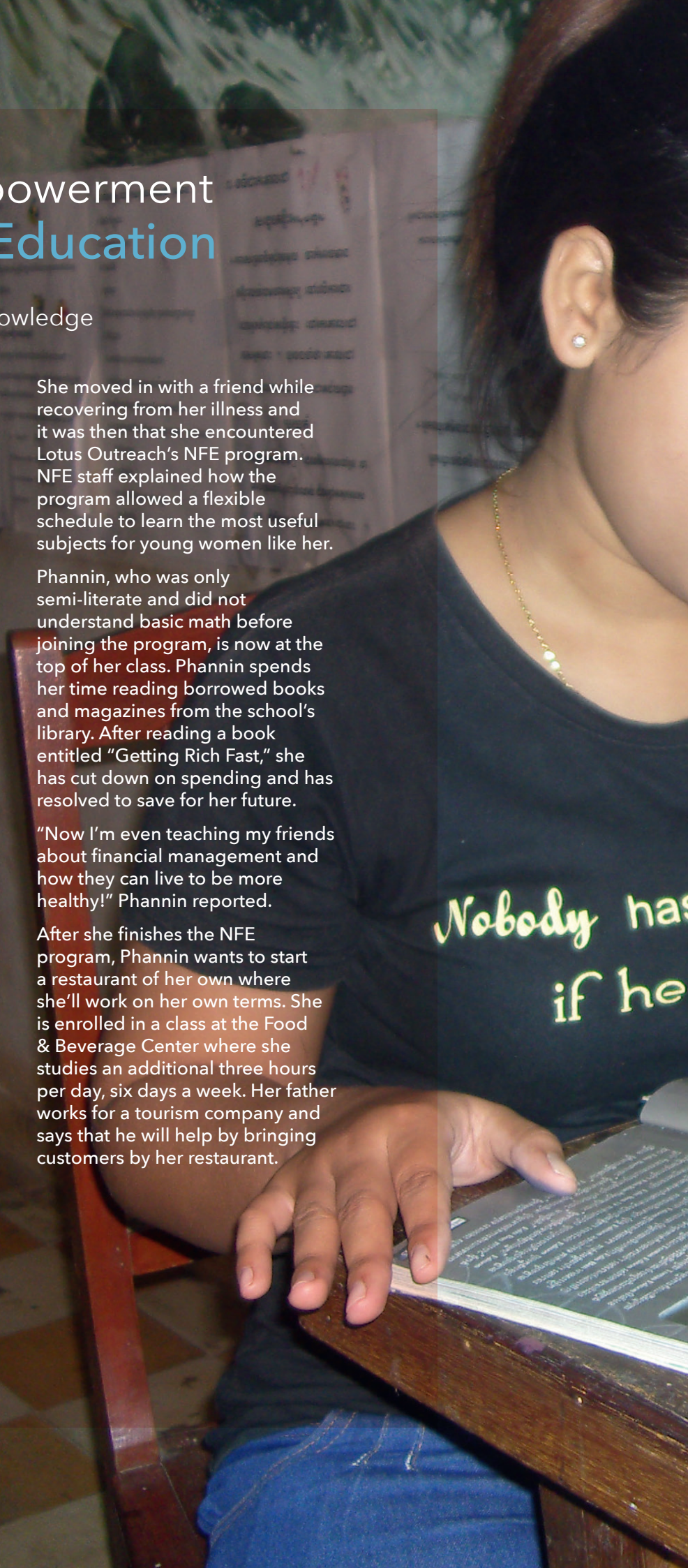
By the time Phannin was making a comparably decent wage, she was being worked almost to exhaustion. At a Karaoke Bar in Takeo Province, she was placed as a supervisor and made US\$100.00 per month. There she was forced to accompany customers day and night and imbibe as much alcohol as the patrons wanted. The work and constant alcohol consumption gave Phannin a chronic stomachache for which she had to quit her job and seek medical attention.

She moved in with a friend while recovering from her illness and it was then that she encountered Lotus Outreach's NFE program. NFE staff explained how the program allowed a flexible schedule to learn the most useful subjects for young women like her.

Phannin, who was only semi-literate and did not understand basic math before joining the program, is now at the top of her class. Phannin spends her time reading borrowed books and magazines from the school's library. After reading a book entitled "Getting Rich Fast," she has cut down on spending and has resolved to save for her future.

"Now I'm even teaching my friends about financial management and how they can live to be more healthy!" Phannin reported.

After she finishes the NFE program, Phannin wants to start a restaurant of her own where she'll work on her own terms. She is enrolled in a class at the Food & Beverage Center where she studies an additional three hours per day, six days a week. Her father works for a tourism company and says that he will help by bringing customers by her restaurant.





+7

2013 increase
in NFE students
receiving Skills
Training

Out of 29 students,
19 are learning basic tailoring
and 10 are learning clothes
design and hairdressing

196 Families
961 People
354 Children

11
Wells
Built

\$120/yr
Family
Savings



Health & Sanitation

Getting Wells in Cambodia

Our well projects have been a resounding success. The impacts of providing clean water for drinking, bathing, and cooking are staggering:



Improved hygiene and sanitation, reducing the spread of infectious disease and lowering health-related expenses for families



Improved agricultural production, reducing hunger and malnutrition



Increased school enrollment and attendance



Drastic reduction in economic burdens on families which means fewer children will be forced to help their families secure basic needs

In 2013, the Getting Well Program was implemented by Lotus Outreach's local partner Cambodian Organization for Children & Development to improve water security, economic improvement, health, hygiene and children's education. The main activities of the project were:

- Meeting with district authorities, village chiefs and community leaders to identify the most appropriate villages and conduct an initial baseline survey;
- Establishing well maintenance committee for each water well;
- Selecting well constructors to drill 11 water wells and overseeing implementation;
- Delivering training to villagers on hygiene, hand washing and avoiding water-borne diseases;
- Checking water flow and quality of well after installation.

Interview with Glenn Fawcett, Director of Field Operations



Bhurrie, a 12 year old Indian girl who attended Lotus Outreach's Street Kids Outreach Program for urban slum dwellers in Delhi, worked as a 'rag-picker' scavenging in rubbish for plastic and recyclables to sell at 1 rupee per kg. She and a small group of girls used to scavenge in the Old Delhi markets and she was brave enough to tell us that some of the girls were being enticed with offers of a few rupees to allow shopkeepers to sexually abuse them on a daily basis. Her bravery saved many girls from the same fate.

- Glenn Fawcett

You have been working with Lotus Outreach since the inception of the organization over 20 years ago. How did you get involved with this initiative of Khyentse Norbu?

I've known Khyentse Norbu since 1985 and every year since, my respect for him and his profound concern for humanity has only deepened. Around 1993 he asked me to come and work with him in India. I had been mulling over spending time in Asia with agencies like Volunteers Abroad and the invitation to come and work in India gave me the opportunity to work as a volunteer for a couple of years in his organization after which I became Director of White Lotus Trust and the rest is history!

Did you ever have a moment of hopelessness? And if so, what got you through that?

This work continues to inspire and get me out of bed everyday. I don't think I've ever really felt hopeless about the work. It was depressing and frustrating when a project partner was not performing and we had to change our approach or leave what we were doing and evolve elsewhere.

There is so much injustice in the world. I have learned that it's mostly not a lack of resources that cause hunger and deny right to education so seeing injustice makes me angry and determined to change the conditions causing it. This is my deepest inspiration aside from the resilience I find in human beings even when they've never had anything like the opportunities most of us have had.

Lotus Outreach began as an organization to help the Tibetan refugees in the Tibetan settlements in India. How did the shift towards Cambodia and other parts of India unfold?

Adding Cambodia came about with encouragement from our Founder Khyentse Norbu who spent a lot of time in South East Asia and learned about the plight of it's children, especially those trafficked for sex work. I began research in 2003 to find a good approach and where precisely we would begin work. After visiting development work in Thailand, Laos and Cambodia, we all agreed that Cambodia was where the greatest need was. People make a lot of noise about there being thousands of NGOs working in Cambodia, but, in reality, there are only a few hundred working sincerely and since funding our first program in 2005, we've consistently found a plethora of gaps we've developed programs to fill.

What are the greatest challenges that you have faced in carrying out Lotus Outreach's work? In India? In Cambodia?

Finding really sincere people that are really committed to helping others has been and continues to be a big challenge. It took years to set Lotus Outreach up in Cambodia after arriving there alone in 2004 with a brief to set up an office, search out honest partners, and establish an approach always conscious that there was a lot of corruption there.

I've already spoken about moving from the Tibetan Refugee work - it was very hard to take our support away, even knowing we were aiming at children and families that were more needy. But the Tibetans in those areas were in fact doing okay at that point and much better off than when we first began working there.

Finding ways that are sustainable, replicable and scalable that impact on problems takes time and deep consideration. You have to admit at some point, no matter how painful it may be, that while the work you are doing may be really helpful for a handful of people, you might need to switch support to other programs if through them you can have an impact on tens of thousands of children - for instance by working on ensuring delivery of an already existing government resource, whether it be village schools or village health services.



2013 Impact Review

13 Programs Across India & Cambodia

Total number of people served through Lotus Outreach's programs

50,000+

Scholarships in India & Cambodia

1,534
+21% over 2012

In Cambodia, scholarships were provided to 554 primary and secondary school girls and 100 college students, all women.

In India, 580 children from marginalized communities of migrant labor workers received scholarship and 300 Meo girls from Rajasthan and Haryana received bus transport to school.

People reached by SMART Peer Educators

4,400

Through presentations and educational materials on safe migration and the risks of human trafficking in Poipet, at the Thai-Cambodian border.

People provided easy access to clean water

961
+17% over 2012

11 wells were built in 2013 that result in an average savings of \$120 per month per family.

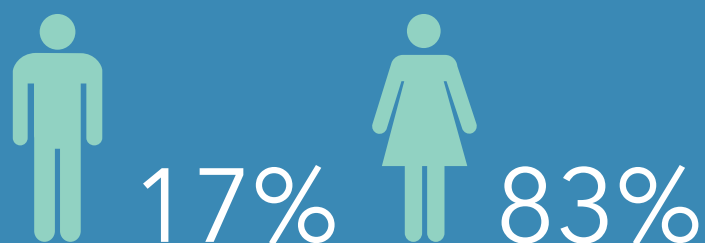
Integrated Rural Development

+76%

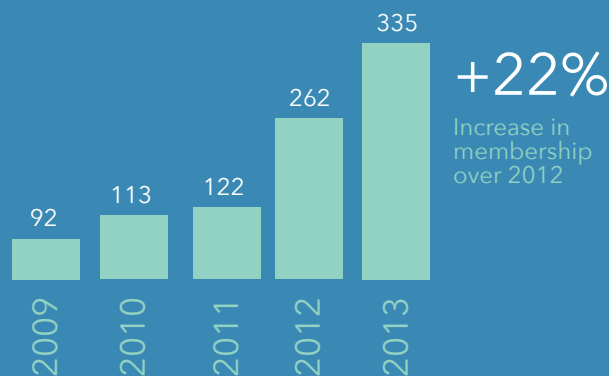
Percentage increase in total Income of Self Help Groups from 2012 to 2013 (inclusive of SHG Member Savings, Working Capital Assistance, Village Development Fund, and Emergency Fund)



Gender Demographics of Self Help Groups in 2013



SHG Membership Since 2009



GATEways College Graduates

10
women

80%
employed

US\$90
average monthly salary*

*Nearly three times the Cambodian poverty index of \$1.25/day Source:

UNICEF indicators (2007 -2011)

Our Approach:

Grassroots Collaboration

Our unique approach to tackling poverty and its consequences involves working with local grassroots organizations that possess the deepest understanding of their communities' needs and challenges. Lotus Outreach is working to empower our local partners by providing critical, on-the-ground support in the areas of funding, program design, performance management, technical support, training, and data collection and analysis, while giving them enough autonomy to ensure the local ownership and cultural relevance of each project.



KHEMARA

Khemara was the first Non-Governmental Organization (NGO) for women established in Cambodia. Khemara delivers Non-Formal Education to sex workers and to impoverished youth who are at risk of entering the commercial sex industry.



CAMBODIAN WOMEN'S CRISIS CENTER (CWCC)

CWCC is a local NGO registered with the Royal Cambodian Government's Ministry of Interior. Its mission is to eliminate all forms of violence against women and to work toward creating a society founded on equality, peace and development that will achieve happiness for all.



CAMBODIAN ORGANIZATION FOR CHILDREN & DEVELOPMENT

COCD is a local NGO registered with the Royal Cambodian Government's Ministry of Interior. COCD's mission is to improve the social welfare of vulnerable children, their families, and communities through the implementation of integrated development and empowerment projects.



PASSERELLES NUMÉRIQUES

Passerelles Numériques, a collaboration between Enfants du Mekong and Accenture, seeks to train disadvantaged youth to be skilled technicians in the rapidly growing field of information technology.



KAMPUCHEAN ACTION FOR PRIMARY EDUCATION (KAPE)

Founded in 1999, KAPE is a grassroots NGO that seeks to improve both the quality of, and access to, basic education for children living in Cambodia. KAPE seeks to assist the Cambodian government in realizing recently proposed educational reforms that focus on increasing access to education for vulnerable groups.



SANTI SENA

Santi Sena is a Buddhist monks' organization founded by Venerable Nhem Kim Teng and other founders in 1994. "Santi Sena" is from the Pali language, meaning a group of persons that works for peace, livelihood improvement, social justice and environmental protection.

SPIRIT IN LIFE MOVEMENT

Founded by Indian University Professor and deeply engaged social worker Dr. Manivannan, Spirit in Life is a humble grassroots initiative that aims to build a peaceful, nonviolent and just world. Spirit in Life Movement, a registered Public Charitable and Educational Trust in India.



WHITE LOTUS TRUST

Founded by Khyentse Norbu in 1993, White Lotus works with socio-economically weaker sections of society with special emphasis on women and children - irrespective of caste, creed, culture and religion - toward the sustainable development of individuals, the family and the community through various interventions to raise the standard and quality of their lives.



Our Beneficiaries:

Women

The connection between empowering women and improving the lives of children is now widely recognized by the international community. As stated in UNICEF's 2007 State of the World's Children report, "healthy, educated and empowered women have healthy, educated and confident daughters and sons." With this important connection in mind, Lotus Outreach also specifically targets girls and young women in order to achieve this "double dividend" of social change.



Children

Children are the most vulnerable members of our global community, and it has been demonstrated that working with them provides the greatest long-term, sustainable benefits to communities in need. Children who are afflicted by poverty are substantially more likely to grow into adults who lack the education, resources and empowerment to give their children more hopeful futures. Consequently, Lotus Outreach operates on UNICEF's principle that "investments in children are the best guarantee for achieving equitable and sustainable human development."



Vulnerable Communities

Lotus Outreach programs are deployed in regions where both the needs are most pressing and where the organization has the ability to operate effectively. Though there are several large, highly effective NGOs and non-profits operating in Asia today, Lotus Outreach is unique in that it works to 'fill the gaps' that larger organizations leave behind. Lotus Outreach specifically targets underserved populations in isolated regions in order to ensure that it does not duplicate efforts already underway while reaching the people most in need, such as the rural poor.

Statement of Activities

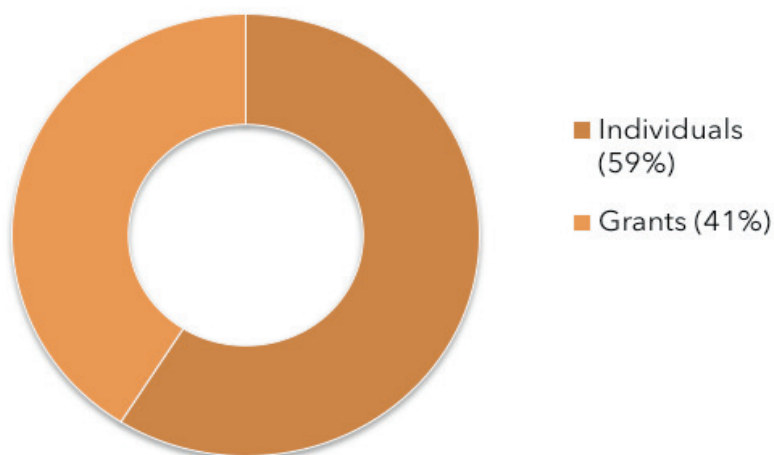
For the year ended December 31, 2013

Revenue and Support	Unrestricted \$	Restricted \$	Total 2013 \$	Total 2012 \$
Contributions	141,468	333,352	474,820	518,135
Special events	—	—	—	45,815
In-kind donations	7,200	—	7,200	18,644
Other income	1,600	—	1,600	2,375
Interest Income	157	—	157	377
Net assets release from restrictions	482,783	(482,783)	—	—
Total Revenue and Support	633,208	(149,431)	483,777	585,346

Expenses

Program Services	428,868	—	428,868	520,682
Supporting Services				
Fundraising	125,589	—	125,589	127,820
General and administrative	30,622	—	30,622	27,286
Total Supporting Services	156,211	—	156,211	155,106
Total Supporting Services and Program Services	585,079	—	585,079	675,788
Special Events	—	—	—	5,738
Total Expenses	585,079	—	585,079	681,526
Change in Net Assets	48,129	(149,431)	(101,302)	(96,180)
Net Assets at Beginning of Year	32,129	245,360	277,489	373,669
Net Assets at End of Year	80,258	95,929	176,187	277,489

Revenue by Source



Statement of Financial Position

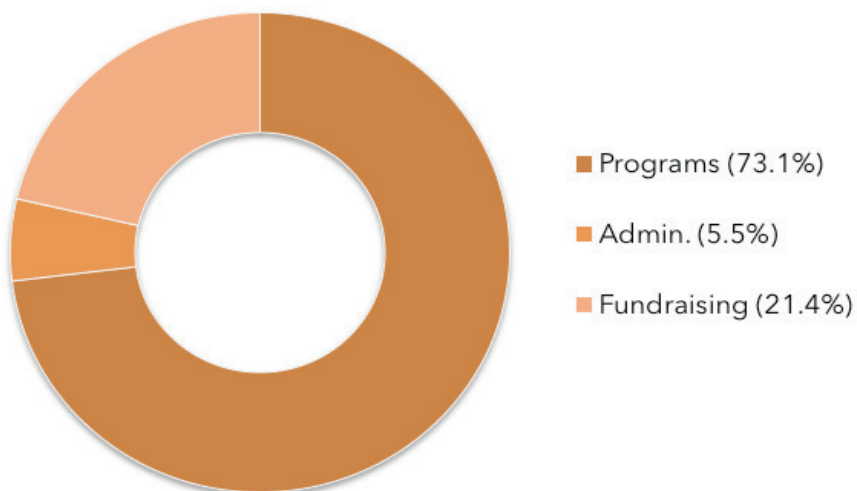
December 31, 2013

Assets (Notes 1 and 2)	Assets	
	2013	2012
Cash and cash equivalents	134,361	210,547
Contributions receivable, net	36,992	68,398
Prepaid expenses	—	—
Total Revenue and Support	176,717	278,945

Liabilities (Note 1)	Liabilities and Net Assets	
	2013	2012
Accounts payable and accrued expenses	530	1,456
Contributions receivable, net	530	1,456

Net Assets (Notes 1 and 3)		
	2013	2012
Unrestricted	80,258	32,129
Temporarily Restricted	95,929	245,360
Total Net Assets	176,187	277,489
Total Liabilities and Net Assets	176,717	278,945

Total Expenses



Principles & Practices of Financial Management

Lotus Outreach has adopted and adheres to the most current practices of financial and performance accountability. We want every stakeholder to have full confidence in the transparent presentation of our fund management.

The following are some of the most important principles we practice:

1. Lotus Outreach operates in accordance with an annual budget that has been approved by the Board of Directors prior to the beginning of each fiscal year.
2. Lotus Outreach maintains financial reports on a timely basis, accurately reflecting the financial activity of the organization, including the comparison of actual to budgeted revenue and expense.
3. Lotus Outreach subjects its financial accounting principles and reports to annual audits by an independent accounting firm.
4. That firm's audited financial statements are available on our website.
4. Quarterly financial statements are provided to the Board of Directors. The statements explain any significant variation between actual and budgeted revenues and expenses.
5. Lotus Outreach has written financial policies.
6. Lotus Outreach may budget for a deficit from time to time but does not incur persistent or increasing operating deficits.

Charitable Donations & Giving Guidelines

Lotus Outreach follows all laws, rules and regulations concerning charitable giving and receiving. We believe it is important to conduct our giving and receiving with as much transparency and accountability as possible. We want to assure every donor that each dollar is collected and distributed in a manner compliant with pertinent U.S. and international law.

Charitable Donations & Contributions to Lotus Outreach

Lotus Outreach will accept only unrestricted contributions or contributions for projects approved in advance by Lotus Outreach.

While Lotus Outreach welcomes suggestions from donors about our use of funds, donor suggestions are not binding on Lotus Outreach. In all cases, Lotus Outreach will, as required by law, retain full discretion and control over the use of contributed funds, including the right to withdraw approval of a previously approved project if necessary so as to ensure that all contributions will be used or are being used to carry out Lotus Outreach's functions and purposes.

Lotus Outreach cannot accept funds that have been earmarked or restricted by the donor for use by a particular foreign organization or person.

Charitable Giving

The Lotus Outreach Board of Directors reviews and approves all charitable giving abroad and retains full discretion and control to ensure that partners are using funds for the stated purpose.

Foreign charitable partner agencies submit to regular financial and narrative reporting that assures Lotus Outreach funds are being spent on the stated purpose formally approved by the Board of Directors.

Our Team

Chairman of the Board

Khyentse Norbu

Executive Committee

Patty Waltcher, President

Penelope Tree, Vice President and President, Lotus Outreach United Kingdom

Ed Malley, Treasurer

Agam Patel, Secretary

Board of Directors

Marlow Brooks

Angie Dillon-Shore

Kathryn Gessnar

Cara Goldberg

Michaela Haas, Ph.D.

Germaine Hoston, Ph.D.

Jody Lippman

Anna Harper - President, Lotus Outreach Australia

Valerie Chou - President, Lotus Outreach Hong Kong

Julie Chender - President, Lotus Outreach Canada

Staff

Erika Keaveney, Executive Director (January - September)

Elise De Grande, Executive Director (September - December)

Glenn Fawcett, Executive Director of Field Operations

Raksmey Var, Country Representative - Cambodia

Suraj Kumar, Program Manager - India

Sara Haq, Grants Manager (January - September)

Wesley Samms (October - December)

Our Supporters

We are immensely grateful to our individual contributors, foundation and corporate funders, in-kind donors and volunteers for your support and partnership. You make the work of Lotus Outreach possible and your continued aid is invaluable as we further our mission and expand the reach and benefit of Lotus Outreach programs. Your generosity is a lifeline for the children we serve.

Foundations & Corporate Sponsors

Angus Lawson Memorial Trust
Buddhist Global Relief
CARS, Inc.
Dining for Women
Douglas A. Campbell Foundation
Eileen Fisher, Inc.
FirstGiving
Forix Foundation
GlobalGiving Foundation
Guru Krupa Foundation
Heavin-Weinman Family Trust
Humana Charitable Trust
Impact Giving
IPA Foundation
JustGive
Lotus Outreach Taiwan
Lotus Outreach UK
Lululemon Athletica
Lutheran Church of the Ascension
Microsoft Corporation
MissionFish
Radiant Spirit Ltd.
Santa Barbara Foundation
The International Foundation
The Marbrook Foundation
The Material World Foundation
The McCartney Foundation
The Thacher School
Weyerhaeuser Family Foundation, Inc.

White Lotus

\$5,000 +

Eleanor Bristol
Hsiao Jou Shao
Jeff & Danae Schilt
Jeffrey Zabel
Jody Lippman
Julie & Michael Chender
Owen Sayre
Sheyin Masologites
Valerie Chou

Pink Lotus

\$2,500 - \$4,999

Alice C. Wyman
Anne & Peter Meehan
Chris Loh
Corinn Cross
Marlow Brooks
Sara Haq
Sirabhorn (Ti) Muntarbhorn
Stephen & Trudee Klautky

Star Lotus

\$1,000 - \$2,499

Alan Kozlowski
Alvin Lee
Arthur Leahy
Chuang-Kai Huang
Craig Kaufman
D Stuart Meiklejohn
David Nudell
Ed Malley
Franck Genson
Germaine A Hoston
Hannah Satz
Hsia Lin Chang Chen
Jackie Hollander
Jeff Waltcher
Jenn-Shing Lin
Jenny Chu
Judy Cole
Junko Zhang
Laird Landmann
Liping Wu
Michael Allen
Patty Waltcher
Penelope Tree
Richard Chang
Robert Lytle & Brenda Grosz

Lotus Buds

\$101 - \$999

Abbie Bates
Allison Grenney
Ana Luiza Cordeiro De Moraes
Andrea Pucci
Angie Dillon-Shore
Annabelle Von Arnim
Anne Studley

Anonymous
Anthony & Dorothy Migliaccio
Bret Barker
Brian Boyd
Cangioli Che
Cara Goldberg
Carl Bottger
Carol Debartolis Stamaty
Carol Hoffman
Caroline Heider
Chaoben Chen
Chen Zheng
Cheung Offiny
Chin Hwee Ong
Ching-Yung Chen
Chiu Hui Lin
Cindy Cheung
Cydney Kawamura
D. Michael Splain
David Liu
David Moore
Debra Walter
Diana Gerard
Duke Stump
Eileen Holloway
Elise De Grande
Elise Rannestad
Elizabeth Drolkar Breck
Elizabeth Krainer
Ella Milligan
Erdal Tansev
Feng Jin
Feng-Jung Kuo
Florence Yeh
Fred Tufts
Gary Dyson
Gayle Landes
Ginger Chih
Gloria Soria
Graham Simmons
Helen Yuan
Henia Miedzinski
Isabelle Jacobs
James & Erika Wilton
James Schibik
Jeanette Ng
Jeff Irelan
Jennifer Hogan
Jimena Alonso
Joanne Spadavecchia
Jocelyn Sylvester

John & Rhona Jensen
John Solomon
Joseph & Mary K. Dooling
Judy Dugan
Karen Evenden
Karl Williams
Katherine M Kollar
Kathleen Lyon
Kay Liam
Ke Zheng Liang
Keith Erskine
Ken Cao
Kirankumar B. Patel
Kyogan O'Neill
Lapo Cavina
Lara Sherpa
Laure Dillon
Laurence Bibas
Lihshin Ku
Lillian Concordia
Linda Hanson
Lisa Norsigian
Luciana Novaes
Lucy Armentrout
Lynda Isenberg
Madeline Tsui
Mafalda Faillace
Marilyn Brown
Marn Fong Lee
Mason Tsui
Matthew Kameron
Maurizio Pontiggia
Melinda Farrelly
Nancy Gillis
Nicholas Grace
Pamela Krasney
Patrice Roarty
Patricia Gessner
Patricia Nava
Patrick Daily
Paul Gibbs
Penny Lynn Peterson
Phoenix Bao
Raymond Harth
Richard Page
Rodney Atchison
Rosemarie Chen
Samuel Andaluz
Sandra & Simon Haslam
Sapna Patel
Seetal Patel
Seng Kiat Koh

Shaka Fyir
Shanna Pearce
Sharon Crayton
Shellie Noyes
Sheyla Costa
Shiang-Jean Chen
Shiao Ping Shih
Shiwa Shadden
Siang Pin Koh
Stanley Greenman
Stephen Lambert
Steve Splendorio
Sylvia Lee
Tang Min
Trish Deitch
Tsai Ju Wang
Tsz Wai Chiu
Vivienne Wang
Wan Fei Chou
Wayne Stith
Wendy Layton
William Hiebert
Yi Li
Yi Xu
Ying Yang
Ying Zhang
Ying Zhao-Chau
Yiyun Zhao
Yu-Chien Huang
Yuan Mei Ma
Yuanling Hu
Yusan Ting
Zach Fromson
Zhen Muzyka

Lotus Seeds Up to \$100

Aana Lauckhart
Adam Koch
Adesimi Freeman
Alakh & Purvi Patel
Alannah Anh Nguyen
Ali Khadr
Alison Squier
Allyson Brooks
Amber Jarvis
Andrew Logan
Angela Ruble
Ani & Nisha Patel
Ankeet Patel
Ann Durkin
Anna Boorstin
Anna McDonnell
Anne Paniagua
Anne Smith
Anne Weldon
Annie Hartman
Ari Halpern
Atit Shah
Bahar Salimova
Barbara Gross

Becky Gifford
Bernard Friedman
Beth Doglio
Beth Halpern
Bickley Barich
Bina Patel
Brenden Nielsen
Bruce Dal Santo
Carey Balogh
Carin Christy
Carter Latendresse
Cathy Cooper
Celine Lavoie
Chen-Fang Lin
Cheng-Hsun Yang
Cheng-Yu Tung
Christopher Coleman
Clarity Munroe
Claudia Vogel
Connie O'Leary
Connie Breeze
Constance Moffit
Courtland W Creekmore
Craig Clark
Cristina Charney
Cynthia Anderson
Dan Shiovitz
Daniel Chui
David McDonnell
Denise Johnson
Diego Garcia Guzman
Doriann Thompson
Doris Du
Eamon Barisone
Elisabet Tranberg
Erika Hoffman
Erika Keaveney
Erin Gaines
Erin Mullooly
Family Seinfeld
Fang Yao
Frederic Blouin
Gaelle Kennedy
Gail Monteforte
Gao Ricky Meng
Ginny Heller
Gisela Garcia
Harriet Strasberg
Hilarie Hauptman
Holly Hisamoto
Hong Hoang
Irene Lorch-Wauchope
Irina Maia
James Bamberger
Jan Zika
Jay Gao
JB & Susan Rousselot
Jean Lai
Jennifer Delaquil
Jia Jane Liu
Jiang Zhang
Jo Chiung Wang

Joel Samuels
Johanna Holbrook
John & Susan Barisone
John C. Allen
John DeMaria
John Moldowan
Johnathan Fay
Jon & Marlene Fuson
Jon Lok
Jonathan Wadley
Joseph Swain
Julia Gehberger
Julie Frank
Julie P. Cole
Justin Petro
Kahny Martin
Kale Good
Karen Seinfeld
Karin Ganz
Katherine Strauss
Kathleen Cannon
Kathryn Gessner
Kathryn Karr
Katie Kemp
Katrina Rowland
Kaylin Furry
Ke Zhao
Keiko Paros
Kimberly Sue Myers
Kristen Jourdonais
Kristin Hennessey
Lauren Brown
Leila Francischelli
Leon Marcus
Lesley Patten
Li-Hao Yeh
Lian Hua Jiang
Linda Rubin
Lindsay Hardin
Lisa Bradshaw
Liv Monroe
Lucy Rawes
Luiz Ribeiro
Lynn Frost
Lynne Gregg
M. Tracy Layton
Manish Patel
Margaret Hirsh
Margy McGroarty
Marie Rose White
Mark Sundberg
Martin Boise
Mary C Mitchell
Mary Jane & Roger Boyd
Mary Lombardo
Mary Martinez
Maryann Lipaj
Max Pohlendt
Maya Meijer
Meghan Hanson
Michael & Ruth Berry
Michelle Laporte

Mike & Toni Brown
Miranda McCoy
Monika Bunting
Muyun Kan
Nancy Snyder
Nils Fostvedt
Ning Kong
Nishma Patel
Olga Binman
Oscar H. Soule
Pamela Johnston
Patrick Gauthier
Paul Parker & Sally Reichlin
Paul Duax
Paul Weng
Peggy & Mike Fuson
Rachel Heule
Raven Lidman
Ravi Patel
Regan Milne
Renee Keck
Richard Scobey
Rick Miller
Robb Lightfoot
Robin Betton
Ros Wade
Roth Herrlinger
Ruth M. O'Hare
Ruth Saldanha
Sarah Dion
Scott Krueger
Shauna Wedderburn
Sheila Bascetta
Sheng-Jhih Wu
Shuai-Fan Wu
Sonja Dordal
Su-Ching Hsiao
Susan Greanias
Susan Limongello
Susan Rosen
Tess Sarabia
Thomas Davis
Ting Chen
Toni Rogers
Tsuifeng Yeh
Vera Huff
Vivia Pu
Wen-hsiu Chu
Wendy Gerstel
Wendy P
Wenjing Li
William Huynh
William Inglis
Wyatt Arnold
Ya-Chuang Huang
Yamyin Lily Tsang Kwai Kew
Yatee Patel
Yen-ting Chang
Yeshe Hegan
Ying Zhou
Yu Ling Ting
YunJu Huang



LOTUS OUTREACH
INTERNATIONAL

3560 Thacher Rd.
Ojai, CA 93023
USA

(T/F) +1 888.831.9990
(International) 760.290.7190

info@lotusoutreach.org
www.lotusoutreach.org